



BRITISH EQUESTRIAN TRADE ASSOCIATION

PRESIDENT: MRS JANE HOLDERNESS-RODDAM CBE. CVO.

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Subscriptions July 2022 - June 2023

Membership Category

		NETT £	VAT £	TOTAL £
Retail	A up to £85 000 turnover	99.75	19.95	119.70
	B £85- £350 000 turnover	152.25	30.45	182.70
	C £350 000 and higher turnover	236.25	47.25	283.50
	D Store Groups of more than 5 Outlets	594.28	118.86	713.14
Trade	Manufacturer/Wholesaler			
	D Up to £250, 000 turnover	244.70	48.94	293.64
	C £250 - £500,000 turnover	524.35	104.87	629.22
	B £500 - £1 million turnover	773.43	154.69	928.12
	A £1 million and Higher turnover	908.89	181.78	1090.67
Equine		91.76	18.35	110.11
Agents		131.64	26.33	157.97
Associate	A Up to £1 million turnover	131.64	26.33	157.97
	B Over £1 million turnover	244.70	48.94	293.64
Overseas	Retail A Up to £350 000 turnover	131.64	0.00	131.64
	B Over £350 000 turnover	210.00	0.00	210.00
	C Store Groups of 6 + stores	420.00	0.00	420.00
	Trade			
	A Up to £1 million turnover	773.43	0.00	773.43
B Over £1 million turnover	908.89	0.00	908.89	
Administration Fee		30.00	6.00	36.00

*Prices are valid for all applications submitted by 30 June. Subscriptions are revised annually on 1 July.
 For the purposes of subscriptions, companies located in the Republic of Ireland are NOT classed as being overseas.*

Chairman: Malcolm Ainge; Vice Chairman: Michael Darley; Hon. Treasurer: Peter Phillips

Executive Director & Secretary: Claire Williams
 Registered in England and Wales No. 1353314



This is BETA

Why join?

The British Equestrian Trade Association is here to help the equestrian industry, to help individual companies to get the most out of the equestrian industry, to help you develop your business profitably.

How is BETA organised?

The President is Jane Holderness-Roddam CBE. CVO. An Eventer at Olympic level, and former Chairman of British Eventing, Jane runs a successful stud and artificial insemination centre. Our Vice President is Antony Wakeham MBE who helped to found the Association.

BETA is a company limited by guarantee. It also owns EMC Ltd, the Association's trading arm which publishes 'Equestrian Trade News', the www.britishequestriandirectory.com as well as the 'Trade Suppliers Directory' and operates databases and mailing services as well as organising the BETA International Trade Fair.

BETA is run by a Council who are elected by members at the Annual General Meeting. The Council comprises a Chairman, (Malcolm Ainge), a Vice Chairman (Michael Darley), an Honorary Treasurer (Peter Phillips) and up to twenty Council members, a maximum of six of whom may come from any one line of business – i.e. Clothing or Saddlery etc.

The Council oversees seven active sub-committees:

Finance and General Purposes – Comprises the Chairman, the Vice Chairman and the Treasurer of BETA and the remaining sub-committee Chairmen plus co-options as required. This group acts in an advisory capacity to the management of the BETA Group and approves the budgets for the group annually.

Trade Fairs – This committee is responsible for advising on the direction of the BETA International Trade Fair run by EMC Ltd which was acquired by BETA in 1997.

Retailers – The responsibilities of this committee include any items relating to retail members of the association. The retail committee puts forward ideas to the Council on behalf of retailers. Members of the retail committee are elected from council with additional co-options.

P.R. (Public Relations) – This committee is responsible for the promotion of BETA to both our members and the wider trade and riding public. They develop the promotions that BETA undertakes, decides which fairs & events that BETA has a presence at and guides the preparation of all material that is distributed on behalf of the Association.

Equine & Pet Health – This committee deals with matters relating to Medicines' Legislation. It was the force behind getting horse wormers back onto saddlery retail shelves and has been key in retaining and extending this right under current Veterinary Medicines Legislation.

Feed – Set up to deal with all matters affecting the equine feed industry including best practice and legislation. It has produced an extensive "Guide to Feed Labelling and Claims" for members and runs two successful feed assurance schemes, one to reduce the occurrence of Naturally Occurring Prohibiting Substances (NOPS) and the other for feed suitable for horses prone to gastric ulcers (EGUS).

Safety – This committee looks after the safety equipment quality schemes run by BETA including the world leading BETA Body Protector Standard and provides input to the development of EU standards for hats and body protectors.

Secretariat

The Association is managed by the Executive Director & Secretary, Claire Williams and her assistants Tina Hustler and Agy Knast. Our Field Officer Tricia Nassau Williams works from the South West.

The Past

BETA was formed in 1979 and since then has grown rapidly to the point where it is accepted as the official body for the trade by Government and all leading equestrian organisations. BETA is seen as the major source of reliable data on the industry.

Some of our main achievements include:

- BETA Body Protector Standard
- Negotiating the rights for saddlers to sell equine wormers.
- BETA International Fair
- VAT Second Hand Scheme
- BETA NOPS Scheme & Feed Assurance Scheme

The Present

Membership currently stands at approximately 800 firms.

We represent the trade on a number of bodies including:

- British Equestrian Federation
- British Horse Council
- Animal Medicines Training Regulatory Authority
- All Party Parliamentary Group for the Horse
- BSI Standards Committee for hats and body protectors

The Future

For more than 40 years BETA has been the representative body for the equestrian trade to government, riding organisations and standards bodies. BETA lobbies on the industry's behalf on matters of policy and legislation that impact on our trade ranging from VAT on riding hats to the access for British exporters to key overseas markets.

Safety for horse and rider are areas we continue to work on. Safety and Feed Awareness Weeks run to great acclaim in the spring and autumn respectively and will continue this year. We are committed to on-going market research, to the promotion of BETA to the riding public to drive customers into store and to the growth of riding.

Plans for the future include the development of a BETA standard for air vests, a bedding version of the NOPS scheme and the development of online training for member retailers.

If you would like BETA to help you, fill in the application form today and get the backing of a progressive and successful trade association.

Membership Application

All applications are put forward to Council for consideration. If companies are new or not known to Council then a member of Council will visit the premises. Companies who have been in business for less than 12 months or who are not VAT registered are offered provisional membership for a maximum of 2 years. After this time the membership is reassessed for full membership status. Provisional membership does not carry any voting rights. Overseas membership qualifies you for member rates at the Trade Fair, but does not carry voting rights.